



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
PHILADELPHIA REGIONAL OFFICE  
Mellon Independence Center  
701 Market Street  
SUITE 2000  
PHILADELPHIA, PENNSYLVANIA 19106-1532

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July 2, 2012

**Via ECF and UPS**

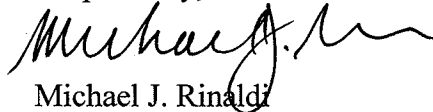
The Honorable H. Bruce Guyton  
U.S. District Court for the Eastern District of Tennessee  
800 Market St., Ste. 142  
Knoxville, Tenn. 37902

Re: SEC v. AIC, Inc., No. 3:11-cv-00176 (E.D. Tenn.)

Dear Judge Guyton:

I represent plaintiff Securities and Exchange Commission (the "Commission") in the above-referenced action. There is a discovery dispute between the Commission and defendants AIC, Inc., Community Bankers Securities, LLC, and Nicholas D. Skaltsounis and relief defendants Allied Beacon Partners, Inc. (f/k/a Waterford Investor Services, Inc.), Advent Securities, Inc., and CBS Advisors, LLC (collectively, the "AIC Defendants"). Counsel for the Commission and counsel for the AIC Defendants have conferred in an attempt to resolve this dispute, but it remains unresolved. Pursuant to paragraph 3(i)(2) of the scheduling order in this matter, the plaintiff requests a conference with Your Honor on the matter of the discovery dispute, at a time that is convenient for Your Honor.

Respectfully,

  
Michael J. Rinaldi

cc: Garrett P. Swartwood, Esq. (via ECF)  
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